



DENNY WELCH

Vice President of Business Development Sales at EdgeBeam Wireless
Greenwood, Missouri, United States

Overview

Denny Welch is the Vice President of Business Development and Sales at EdgeBeam Wireless, focusing on company growth and building the sales team. He has a background in the broadcast data network sector, previously serving as the Director of Business Development for BitPath, where he focused on positioning and navigation applications.

Topics They Care About

Wireless Innovation

He is proud to be part of the momentum and progress at EdgeBeam Wireless, a company focused on wireless technology.

Building Sales Teams

Expresses genuine excitement about building a sales team at his current company and is actively involved in recruiting.

Broadcast Data Networks

As a former director at BitPath, he has experience with data networks for precision navigation, ADAS, and autonomous driving systems.

Professional Networking

He enjoys reconnecting with old partners and meeting new ones at industry events.

Go-to-Market Strategy


[Predicted] His roles in sales and business development for innovative tech companies suggest a strong focus on launching new services and capturing market share.

CES

He has actively encouraged his network to join his company at the Consumer Electronics Show (CES) to explore their latest work.




Media Appearances

 EdgeBeam Wireless Expands Leadership Team to Drive Growth. Featured in TelecomDrive


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Article

 EdgeBeam Wireless Makes Initial Sale, Expands Executive Team. Featured in TV Technology

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Article

 EdgeBeam Wireless and Soracom Partner to Extend Last-Mile Connectivity Over Hybrid Cellular and Broadcast Networks. Featured in Business Wire

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Article

Work History

- 11-2025
Vice President of Business Development Sales at EdgeBeam Wireless
- 6-2024
Vice President of Business Development at BitPath, The Broadcast Data Network
- 4-2024
Sales Professional at Open For New Opportunity
- 4-2024 - 4-2024
Sales Marketing Manager at None
- 10-2020
Vice President of Sales & Marketing at Stuppy Greenhouse Manufacturing

Education

Denny has no verified education history

More Information

Social Presence :



Prographics :

Exp : 25 Location : Greenwood, Missouri, United States Job Level : Senior

Designation : Vice President of Business Development Sales at EdgeBeam Wireless

