



MUHAMMAD IBRAHIM ALOM

Energizer
DISC Type : I

Incoming Broadcast Journalist at Islam Channel
United Kingdom

Overview

Muhammad has no verified overview

👉 Personality Overview

Full Of Energy **Enthusiastic** **Relationship Oriented**

Unlike C or D types, they are vocal with their opinions but not so much with their questions. They excel at seeing the bigger picture, and the long-term impact of their decisions. They are people oriented, friendly and like creating new connections.

👉 Topics They Care About

Muhammad has no verified topics they care about

Media Appearances

Muhammad has no verified media appearances

Work History

- 3-2026
Incoming Broadcast Journalist at Islam Channel
- 3-2026
West Ham Candidate at Green Party of England and Wales
- 3-2026
Campaign Manager at Green Party of England and Wales
- 3-2026
Membership Officer at London Young Greens
- 11-2025
Editor - Middle East and North Africa Desk at The London Globalist

Education

- Bachelor of Arts - BA from The London School of Economics and Political Science (LSE)

More Information

Social Presence :



Prographics :

Exp : 1 Location : **United Kingdom** Job Level : **Middle** Designation : **Incoming Broadcast Journalist at Islam Channel**

Insights For Selling To Muhammad Ibrahim

👉 During A Call Or A Meeting

DO's

- Use adjectives like 'amazing', 'coolest', 'unbelievable' etc.
- Do some small talk, ask them how things are going on their side
- Be friendly and entertaining in your conversation

DONT's

- Don't be too formal, focus on building comfort and trust
- Avoid cutting into their flow
- Don't be excessively objective, be a storyteller

👉 When Cold Calling

Insights

Pattern Interrupt: Informal style, where you are talking in a friendly & casual manner, with a big smile on makes them want to speak to you.

Pace: Don't be too fast or too slow, stay in the middle. Sound like a 'brings happiness to others' person.

Tone: Speak with high energy and in a personal manner, as if you have met a friend suddenly after a long time.

Tactics To Win: Giving social proof, personal rapport, usage of superlatives, repeating their name.

Mistakes To Avoid: Information overload, use of negations

Making The Ask: Use positivity and/or humor to make the ask. It appeals to them, as if you are bringing a cheer to their day. (Avoid doing this with Dominant or Calculative types)

Subconscious Driver: They are driven by emotion more than any other type. Hence a proposition that excites them will immediately get their attention.

Script

Greeting: Hey Muhammad Ibrahim, [user_fname] here at [user_companynamewordstwowords] calling you this morning/evening!

Opener: Now I know how much people love cold calls, so how about 30 seconds to tell you what I have for you?

Introduction: We have built an AI that predicts exactly what will build a solid relationship with each prospect before you even spend a minute with them.

Ask: Muhammad Ibrahim, leaders just like you at companies like [abc], [xyz] have been blown away with what they have seen, why don't we put 15 minutes on your calendar to show you if what I am saying is actually real, yeah?

Close: So morning at around [time] next [tuesday], shall we say? And is it [prospect_email]? Don't want to get that wrong you know!

👉 When Writing An Email

Subject: Personalized, catchy

Example: John, is this interesting?', 'Increasing sales conversion, together!' etc.

Salutation: Yes (Something casual)

Example: Use 'Hi', 'Hey' etc. (along with the first name)

Greeting: Yes (Say something interesting/unusual)

Example: Use unusual lines, like 'This has been quite a week', 'What a game yesterday' etc.

Emojis/GIFs:

Bullet Points: Avoid

Closing Line: Build excitement

Example: Something like 'So John, lets get the ball rolling?'

Complimentary Close: Unique, pleasant

Example: Something like 'Excited!', 'To a great partnership!' etc.

Tone of Words: Friendly, first-person

Overall Messaging: Focused on the person and relationship

Length of Mail: Long

Example: Maximum upto 150 words

👉 While Negotiating & Closing

The secret to closing fast with Muhammad Ibrahim is

- *Relationship and trust can be vital with them, sometimes more than anything else.*

Will you ever get a clear answer from Muhammad Ibrahim

- *They are unlikely to say no directly, you have to make that decision yourself.*

Insights For Deal Planning

How Fast (Or Slow) Will Muhammad Ibrahim Move?

- *They are not the fastest decision makers, their friendly approach can give false positive signals.*

Can Muhammad Ibrahim Take Some Risk Or Not?

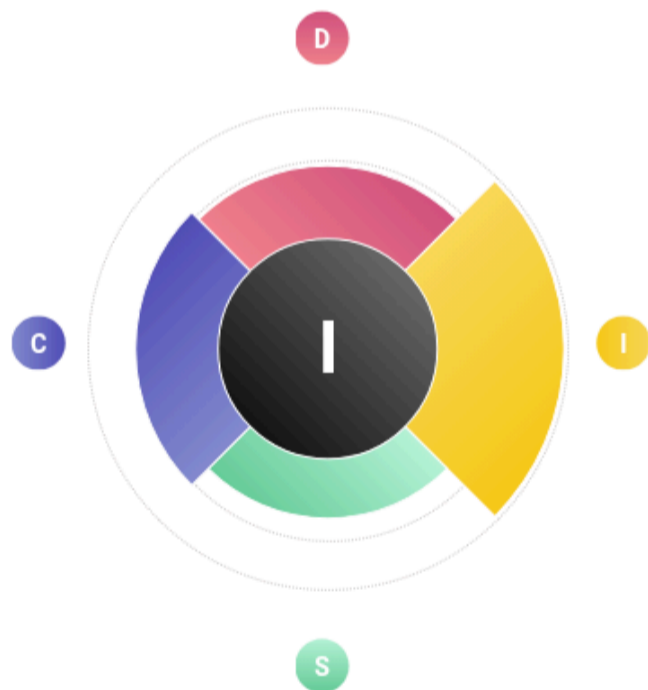
- *They may take certain risks that they deem unlikely of personal repercussions.*

You And Muhammad Ibrahim

Personality Compatibility

Not enough data to show compatibility comparison

DISC Profile : Muhammad Ibrahim's Key Traits



INFLUENCE

Influence(I) reflects the degree to which a person prefers to work by influencing or persuading others. Those scoring high tend to be people oriented, are motivated by social recognition and building relationships and can be described as warm and enthusiastic in general.