



# REVD DAVID BELL

**Inspirer**  
DISC Type : id

**Retired Clergy Coordinator at Diocese of London - Kensington Area**  
London Area, United Kingdom

## Overview

Revd has no verified overview

### 👉 Personality Overview

**Charming & Persuasive**      **Decisive**      **Achievment Oriented**

They respond well to objective pitches but also attach some value to relationships. They measure a product on its merit but can be influenced by strong testimonials. They don't mind taking a stand if they believe in something.

### 👉 Topics They Care About

Revd has no verified topics they care about

## Media Appearances

Revd has no verified media appearances

## Work History

- 3-2025  
Retired Clergy Coordinator at Diocese of London - Kensington Area
- 1-2023  
Honorary Assistant Priest at Chelsea Old Church
- 10-2022  
Assistant Priest at St Mary with St Alban Church, Teddington
- 6-2021  
Assistant Chaplain at THE ROYAL NATIONAL THEATRE
- 6-2021  
Chaplain at The Institute of Engineers Australia UK Chapter

## Education

- 2010 - 2012  
Foundation Degree in Applied Christian Theology from Canterbury Christ Church University
- 2009 - 2010  
Applied Theology from University of Kent

## More Information

Social Presence :



Prographics :

Exp : 4 Location : **London Area, United Kingdom** Job Level : **Junior**

Designation : **Retired Clergy Coordinator at Diocese of London - Kensington Area**

## Insights For Selling To Revd David

### 👉 During A Call Or A Meeting

#### DO's

- Clearly address the competitive aspects
- Refer to testimonials from well known people to highlight the value of your product
- Keep your pitch focused on the impact but insert some anecdotes into it

#### DONT's

- Don't be unorganized, be prepared for the pitch
- Don't keep repeating the same information, it could make them impatient
- Don't be very informal even if they are being so themselves

## 👉 When Cold Calling

### Insights

**Pattern Interrupt:** Informal style, where you are talking in a friendly & casual manner, with a big smile on makes them want to speak to you.

**Pace:** Don't be too fast or too slow, stay in the middle. Sound like a 'brings happiness to others' person.

**Tone:** Speak with high energy and in a personal manner, as if you have met a friend suddenly after a long time.

**Tactics To Win:** Giving social proof, personal rapport, usage of superlatives, repeating their name.

**Mistakes To Avoid:** Information overload, use of negations

**Making The Ask:** Use positivity and/or humor to make the ask. It appeals to them, as if you are bringing a cheer to their day. (Avoid doing this with Dominant or Calculative types)

**Subconscious Driver:** They are driven by emotion more than any other type. Hence a proposition that excites them will immediately get their attention.

### Script

**Greeting:** Hey Revd David, [user\_fname] here at [user\_companynamewordstwowords] calling you this morning/evening!

**Opener:** Now I know how much people love cold calls, so how about 30 seconds to tell you what I have for you?

**Introduction:** We have built an AI that predicts exactly what will build a solid relationship with each prospect before you even spend a minute with them.

**Ask:** Revd David, leaders just like you at companies like [abc], [xyz] have been blown away with what they have seen, why don't we put 15 minutes on your calendar to show you if what I am saying is actually real, yeah?

**Close:** So morning at around [time] next [tuesday], shall we say? And is it [prospect\_email]? Don't want to get that wrong you know!

## 👉 When Writing An Email

**Subject:** Exciting, direct

*Example: John, quantum jump', 'Is it game over?'* etc.

**Salutation:** No

*Example: Skip 'Hi', 'Hey' etc., use only the first name*

**Greeting:** No (Or say something unique)

*Example: Skip anything, or say something unique like 'What an exciting discussion it's been!'*

**Emojis/GIFs:**

**Bullet Points:** Could use

**Closing Line:** Informally state your ask

*Example: Something like 'John, if you are on, let's finalize tomorrow?'*

**Complimentary Close:** Unique, casual

*Example: Something like 'Looking forward!', 'To new beginnings!' etc.*

**Tone of Words:** Informal, direct

**Overall Messaging:** Focused on personal achievement

**Length of Mail:** Short

*Example: Ideally upto 100-120 words*

## 👉 While Negotiating & Closing

The secret to closing fast with Revd David is

- *Belief in the value of the product, relationship and a sense of accomplishment matter the most.*

Will you ever get a clear answer from Revd David

- *They are not shy of saying no if they do not develop trust in your product.*

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## Insights For Deal Planning

How Fast (Or Slow) Will Revd David Move?

- *They can take fast decisions if they develop conviction in the product and find you trustworthy.*

Can Revd David Take Some Risk Or Not?

- *They have the capability of taking risky decisions if necessary.*

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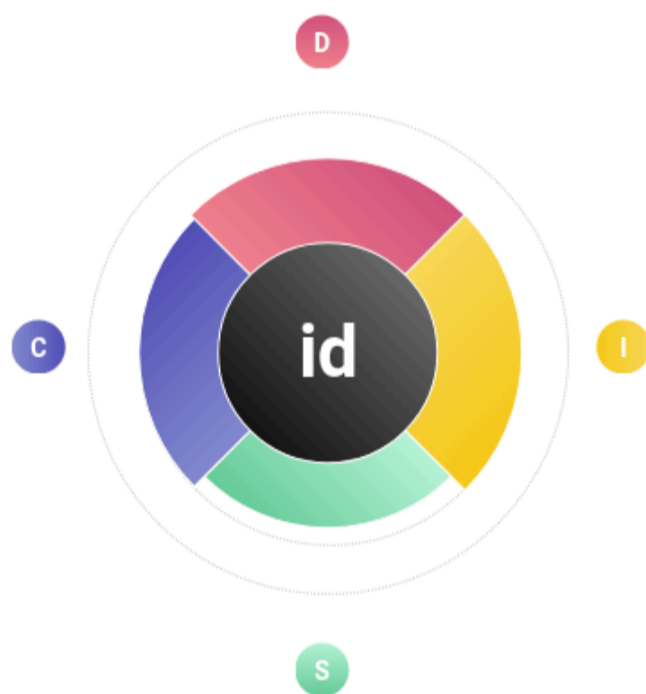
## You And Revd David

### Personality Compatibility

Not enough data to show compatibility comparison

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## DISC Profile : Revd David's Key Traits



### INFLUENCE

Influence(I) reflects the degree to which a person prefers to work by influencing or persuading others. Those scoring high tend to be people oriented, are motivated by social recognition and building relationships and can be described as warm and enthusiastic in general.

### DOMINANCE

Dominance(D) reflects how goal and task oriented a person is and her ability to accomplish results, irrespective of how demanding the circumstances might be. Those scoring high tend to be motivated by winning, competition and success and can be described as direct, demanding and strong willed.